

# 2017 Line Card



High-Performance Solutions for AV Integration  
Specialists in:  
*New York / New Jersey / New England*  
**Eastern Pennsylvania**

# Who We Are and What We Do

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## 2017 Line Card

- + We pride ourselves on being the most responsive, technically competent and enthusiastic sales force in our industry. Our team consists of the highest level, most experienced and professional specialists from the commercial, educational, and residential markets.
- + We emphasize training, educating and communicating with our dealers and maintain a full supply of demo equipment with the technical expertise to assist in end-user customer presentations.
- + With the convergence of A/V and IT, and the combining of commercial and residential integrators and consultants, we feel uniquely qualified to support all of our customer's efforts. All of us at Sapphire share a common belief--the customer always comes first, and our clients can count on us to help in any way we can.
- + We are committed to working as hard and as smart as we can to help our customers achieve their business goals.

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*[www.sapphiremarketing.com](http://www.sapphiremarketing.com)*

# Commercial Products

**Analog Way**  
[www.analogway.com](http://www.analogway.com)

**ArthurHolm**  
[www.albiral.com](http://www.albiral.com)

**Avocor**  
[www.avocor.com](http://www.avocor.com)

**Clarus Glassboards**  
[www.clarusglassboards.com](http://www.clarusglassboards.com)

**Braehler/CSI**  
[www.conferencesystems.com](http://www.conferencesystems.com)

**Crestron Electronics**  
[www.crestron.com](http://www.crestron.com)

**CrowdMics**  
[www.crowdmics.com](http://www.crowdmics.com)

**Digital Projection**  
[www.digitalprojection.com](http://www.digitalprojection.com)

**Leon Speakers *commercial only***  
[www.leonspeakers.com](http://www.leonspeakers.com)

**Middle Atlantic NE/Up.NY**  
[www.middleatlantic.com](http://www.middleatlantic.com)

**Pro Audio Technology**  
[www.proaudiotechnology.com](http://www.proaudiotechnology.com)

**rp Visual Solutions**  
[www.rpvisuals.com](http://www.rpvisuals.com)

**Scalable Display**  
[www.scalabledisplay.com](http://www.scalabledisplay.com)

**SiliconCore**  
[www.silicon-core.com](http://www.silicon-core.com)

**Stewart Filmscreen**  
[www.stewartfilmscreen.com](http://www.stewartfilmscreen.com)

# Line Summary

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- Analog Way
- Arthur Holm
- Audica  
*Residential only*
- Avocor
- Braehler/CSI
- Clarus Glassboards
- Crestron Electronics
- Crowd Mics
- Digital Projection
- Leon Speakers  
*Commercial only*
- Middle Atlantic NE/UpNY
- Pro Audio Technology
- rp Visual Solutions
- Scalable Display
- SiliconCore
- Stewart Filmscreen

# Residential Products

**Audica**

[www.audicapro.co.uk](http://www.audicapro.co.uk)

**Avocor**

[www.avocor.com](http://www.avocor.com)

**Crestron Electronics**

[www.crestron.com](http://www.crestron.com)

**Digital Projection**

[www.digitalprojection.com](http://www.digitalprojection.com)

**Middle Atlantic NE/Up.NY**

[www.middleatlantic.com](http://www.middleatlantic.com)

**Pro Audio Technology**

[www.proaudiotechnology.com](http://www.proaudiotechnology.com)

**rp Visuals**

[www.rpvisuals.com](http://www.rpvisuals.com)

# TEAM



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Consultant Market

# Residential

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**THANK YOU**